

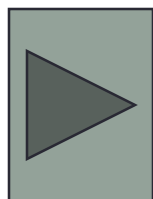
# 2022-23 ANNUAL MEETING

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## Child Care Connection



*We help put the care in child care.*



# VISION & MISSION STATEMENT

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## **Agency Mission**

Child Care Connection provides the tools and education to give each child the very best start in life.

## **Agency Vision**

At Child Care Connection, our vision is to ensure that every child is provided with a positive early childhood experience, and to become an exceptional model for child care resource and referral.

# Goals and Objectives

- To collect data on available child care in order to provide referrals for care to parents of children from birth to adolescence.
- To educate parents as consumers and to help parents choose appropriate child care.
- To explore, plan, promote and coordinate child care programs; to work toward expansion of child care options.
- To provide professional guidance, consultation, and technical assistance to child care programs in such areas as education, social services, health and nutrition, parent involvement, child abuse and neglect, and children with special needs.
- To advocate for high standards of programs and operation for existing and new group child care agencies or centers, family child care homes, and other types of child care.

# Goals (continued)

- To encourage, assist, and coordinate the efforts of existing child care programs to expand and strengthen their services.
- To cooperate with other community agencies, both public and private, to provide leadership, coordination, planning and training on the development and improvement of effective community child care agencies and personnel.
- To seek, receive, negotiate, and accept bequest, devises, gifts, contributions and grants, both public and private, to use and disburse the same to carry out the aforesaid purposes.

# Agency Highlights

Transition to new executive director (hired from within)  
 Hired ten new staff  
 Hired three new directors (one from within)  
 New bookkeeping/accounting consultant  
 Shared Services Alliance formed  
 Financial literacy training with David Levy offered  
 Start-up of CDA program  
 Transitioned from NACCRRWare to WLS Database  
 Diversity, Equity & Inclusion Committee *Lunch & Conversation Sessions*  
 & Lead Activity at full staff meeting  
**33<sup>rd</sup> Annual Provider Conference**  
 21<sup>st</sup> Annual Provider Appreciation Event  
 Thanksgiving food drive for HomeFront  
 Holiday gift drive for Womanspace, Inc.  
 Annual staff picnic

## Community Support

- Trenton Stakeholders
- United Way Pledge Drive
- Bi-weekly FCC provider gatherings
- Quarterly meetings with child care centers (PLAN)

## Collaborations

- One-Stop Career Center
- *Early Mercer Reads*
- *Trenton Kids Count 2023*
- HomeFront diaper distribution partnership

## Advocacy:

- Mercer County HSAC Legislative Breakfast
- *Think Babies!* Campaign
- Wrote recommendations on behalf of the Alliance for Early Care & Education regarding proposed child care legislation

## Fundraising Events:

- Annual Appeal = \$2,885
- Giving Tuesday = \$240



# Highlights (2)

## Leadership in CCR&R Services

### Child Care Connection continues as leader in national, state, and local organizations:

#### \*State

- **Child Care Aware-NJ**
- Division of Family Development Child Care Development Fund (CCDF) Workgroup
- NJ Early Care & Education Alliance (Secretary)
- Info Sessions for Providers on State's Child Care Subsidy Program
- ACNJ *Think Babies* Statewide Campaign
- NIEER Preschool Expansion Planning Committee
- NJ Future's Committee for Lead in Drinking Water Task Force
  - *Lead in Child Care Facilities* Subcommittee



# Highlights (3)

## \* Local

- Mercer Co. Human Services Advisory Council
  - Children, Families, & Child Care Subcommittee (Co-chair)
  - Government & Policy Committee
- Workforce Development Board (WDB)
  - Literacy Committee
    - \* *Early Mercer Reads Day*
- Trenton Stakeholders
- Trenton Social Impact CEO Group (Co-chair)
  - Common Good Initiative
- Ewing Township Emergency Management Council
  
- Kiwanis Club of Trenton (Executive Board)
  - Young Children Priority One Committee (Chair)
  - Times-Kiwanis Camp Fund (Chair)
- **Zonta Club of Trenton** (Chair, UN Committee)



# Highlights (4)

## Conferences

- CCC/CCCS Annual Conference for ECE, New Brunswick, October 2022
- Community Works, Princeton, January 2023 (virtual)
- Child Care of Aware 2023 Annual Policy Symposium, Washington, DC, May 2023
- **Aletha R. Wright Symposium on Early Care & Education, West Windsor, May 2023\*\***

*\*\*Planning Committee*





# Personnel

Staff	28
Actual Positions	31
Vacancies	3
Resignations	4**
Retirements	2
New Hires	10
Terminations	1

*\*24 full-time; 4 part-time*

*\*\*Resignations include three new opportunity & one relocation.*



# Staff Development

- **Blended Red Cross CPR/First Aid**
- What You Don't Know Can Undermine Your Course: Analyzing Training Needs
- Designing Training with the End in Mind
- Training Development & the Instructional Plan
- Basic Facilitation Skills for Trainers
- Evaluation Training Effectiveness
- Reimagining Training: It's Not Your Old School Classroom!
- NJ Shared Resources Platform: The Wage Scale
- ASQ-3 Developmental Screening Tool
- Financial Literacy with David Levy
- Child Abuse & Neglect Mandated Reporting
- Facility Record Navigation/Management: Approved Homes
- Introduction to Excel, Word, Outlook, & PowerPoint 365
- Building Relationships Together: The ABCs of Healthy Licensor-Provider Relationships
- What Is Infant & Early Childhood Mental Health and How Can We Support It?
- Understanding Challenging Behaviors in Family Child Care
- Building Relationships Together
- Observing & Supporting Children's Development in Family Child Care
- Taking Care of the Caregiver in Family Child Care
- The Growing Brain: Everyday Play
- Relationship-Based Care: What Is it & Why Is it Important?
- Breaking Barriers (Bananas Training)
- Supporting School Readiness in Family Child Care
- Inclusion
- Co-Regulation
- Resilient Relationships
- Ten Internal Communications Trends
- Non-Profit Leadership: Fostering Peace, Productivity, & Partnerships Between Generations
- Five New Ways to Engage Your Employees Via e-Mail
- Employee Retention
- Compassion Fatigue: A Trauma-Informed Lens to Burnout for Professionals
- Fostering Change: Combating Negative Attitudes
- How to Have a Difficult Conversation
- Working with Infant & Early Childhood Mental Health Policy in Mind
- Talking Trauma with Young Children
- Social-Emotional Impact of COVID-19 on Young Children & How We Can Help
- Supporting Neuro-Relational Development in Infants & Young Children
- The Influence of Stress & Safety on Behavior
- Encountering Early Toxic Stress & Trauma
- Culturally Informed Practices
- Inclusion, Courtesy, Awareness, Respect, & Education: ICARE for the LGBTQ+ Community
- Supporting Dual-Language Learners & Building Cultural Responsiveness (TT)
- Strengthening Families & Quality Improvement Systems in Early Care & Education
- Understanding & Supporting Communication Disorders in Young Children
- Supporting Children & Families Experiencing Homelessness
- Effective Team- & Relationship-Building
- Promoting Informed Child Care Choices for New Staff
- Telephone Etiquette
- Transformative Leadership Development



# Community Events, Job Fairs, & Visibilities

Bi-weekly Meetings for FCC Providers

Quarterly Meetings for Center-Based Providers

Combined Agency Resource Fair

Holiday Reception for Non-Profit Community Partners at ETS

**Trenton Kids Count 2023 Kick-Off Event**

Capital-Area YMCA Healthy Kids Fair

Family Connects-New Jersey

Mercer Co. Family Support Org. Resource Fair

Parent Café Events

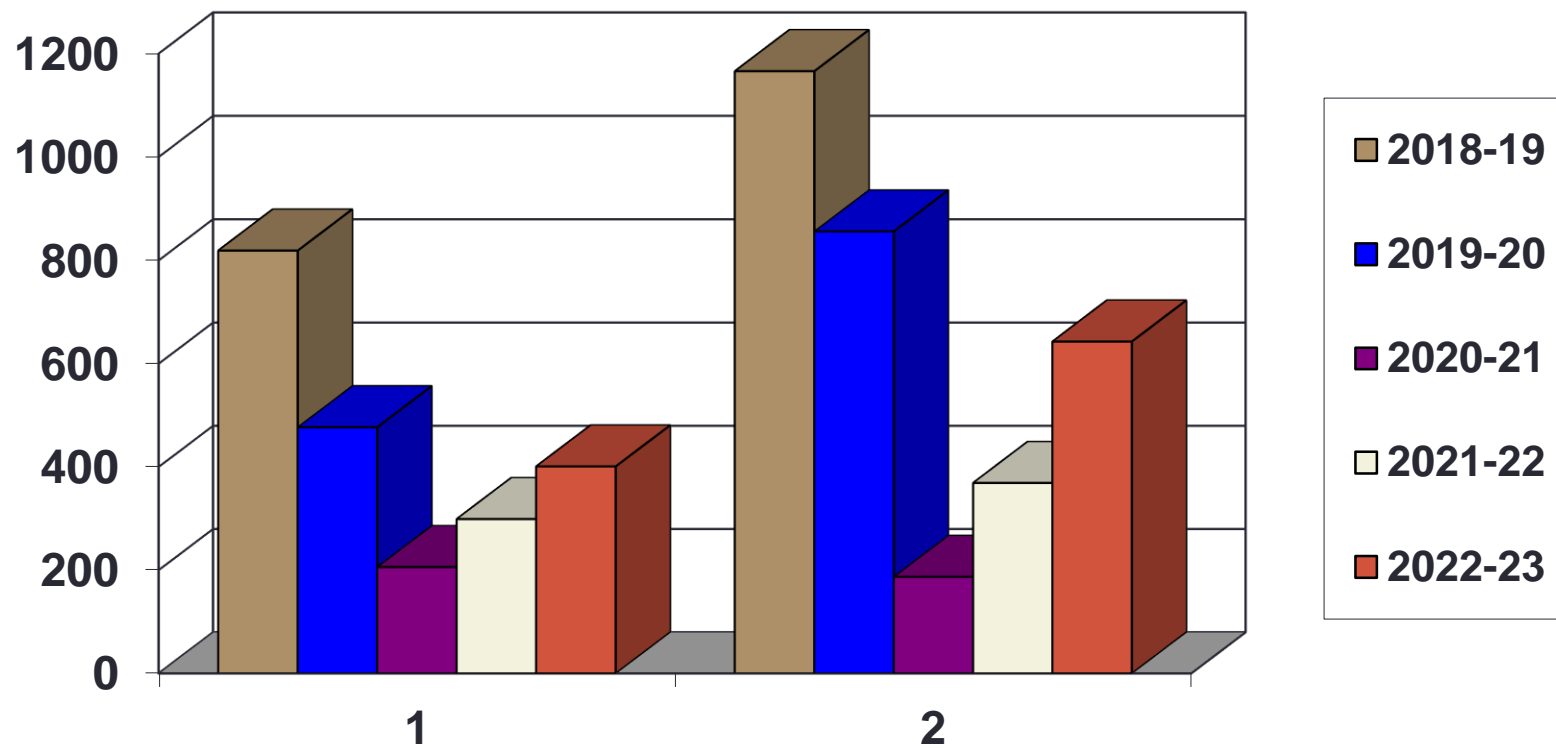


# Resource & Referral Programs

	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Community	926*	819*	477*	206*	299	401
WFNJ	1644	1166	856	187**	369	643

**\*\*COVID-19 reinstated mandated activities for TANF customers effective February 2022, but many activities are still remote, which affects the need for child care.**

# Referral Department



# Work First NJ Statistics

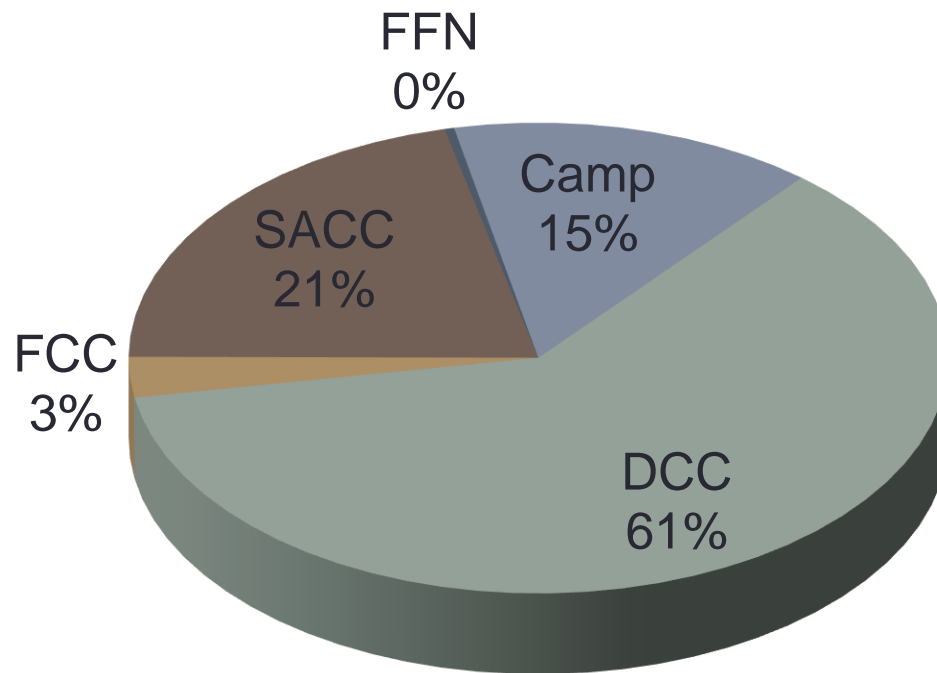
	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Total Participants Counseled*	1240	1154	890	196	369	643
Total Placements**	1499	1146	717	180	349	543****
Day Care Centers	742	725	447	112	213	331
Family Child Care	22	26	20	10	16	15
School-Age Care	258	247	154	45	96	115
FFN	3	1	0	0	0	2
Summer Camp	147	126	90	11	24	78
Drop-In	9	19	6	2	0	2
FFN Inspections	15	1	0	0	11	2
Total Homes Approved	10	1	0	0	4	1

\*Extensions are no longer included in this total as it was in previous years. Extensions total 145 for 2022-23.

\*\*Neither NACCRRWare nor WLS compute multiple placements for the same type of care within the same family.

\*\*\*COVID-19 instruction removed the mandatory activities for TANF customers, thus reducing the number of referrals from the County Board of Social Services drastically for fiscal years 2020 and 2021.

\*\*\*\* NACCRRWare was phased out on 7/29/22; WLS was implemented beginning on 8/1/22.



# New Jersey Cares for Kids

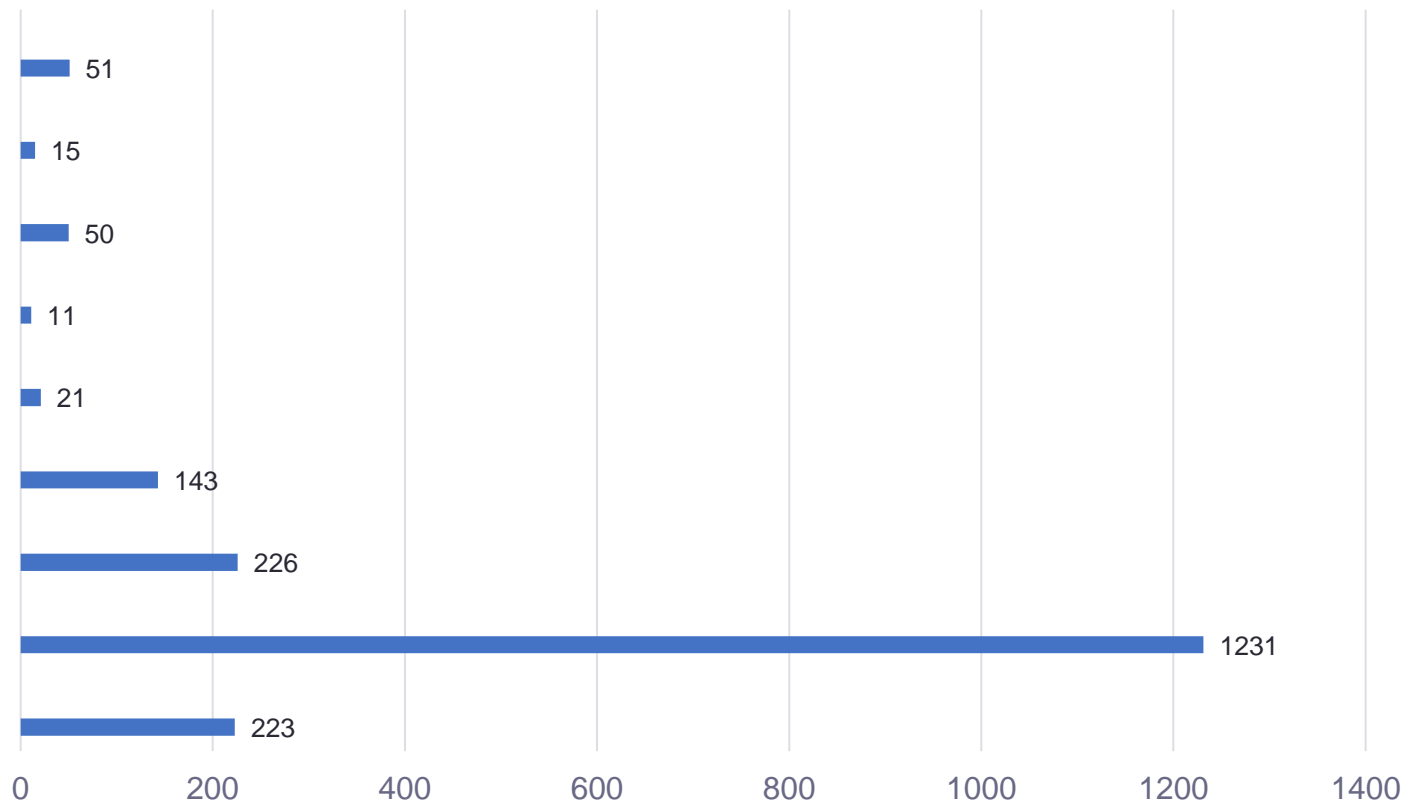
	<b>2017-18</b>	<b>2018-19</b>	<b>2019-20</b>	<b>2020-21</b>	<b>2021-22</b>	<b>2022-23</b>
• Total Children Served	3,279	3,314	2,610	2,279	1,523	1,920





# Subsidy Programs

P/TCC	CCAP	CCVC	CPS	KIN	PACC	HOML	WRAP	MCVP
223	1231	226	143	21	11	50	15	51



# Technical Assistance



	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Technical Assistance Calls	16,185	14,971	11,297	11,628	12,556	10,945**
ECC Technical Assistance Calls	3,262	2,837	1,534	501	630	286***
ECC Trainings	47	42	4	12	5	***
TA Visits	4,643	5,242	3,941	7**	345*	63****
Enhanced TA	11	12	8	22	9	12

**\*COVID-19 pandemic affected this number, as office had been closed to the public for part of the reporting year.**

**\*\*Breakdown: 7,218 TA calls; 1,078 walk-in visits; 785 consumer interactions; 264 case manager interactions; 1,291 case management WFNJ; 309 provider TA.**

**\*\*\*Since transitioning to WLS database in 8/2022, ECC TA and ECC Training are combined.**

**\*\*\*\*Not counted individually in WLS.**



# Resource Development

	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
FCC Orientation Participants	64	55	42	41	30	32
Annual Conference Participants	215	240	240	N/A	101	161*

*\*Includes 120 providers plus 14 presenters and 27 board/staff at 2022 event.*



# Resource Development Statistics

	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
WFNJ Home Approval Visits	2	1	0	0	0	2
NJCK Home Approval Visits	8	4	15	9	11	8
FCC Registration-Mercer:						
Newly Registered	5	7	3	3	2	4
Renewals	7	7	5	11	7	5
Monitoring	36	34	40	24	33	34
Providers Voluntarily Term.	6	8	9	3	3	3
Total Current FCC Providers	37	36	28	25	24	26

## ECIPD Training

	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Professional Dev. Sessions	7	2	1	3	24	13
Participants	37	14	4	43	166	103
FCC-Specific Training	41	19	20	23	23	29
Participants	184	116	70	88	70	74
Center-Based On-Site Trng.	6	11	4	0	1	5
Participants	77	221	78	0	19	87
Strengthening Families Init.	4	6	1	NA	NA	NA
Participants	29	31	9	NA	NA	NA
Infant/Toddler Training	21	13	11	11	12	16
Participants	66	105	80	83	77	101
CPR	22	20	10	14	12	14
Participants	99	94	64	50	38	61
CCDBG Mandated Trng.	34	32	25	0	0	0
Participants	203	170	113	0	0	0
Grow NJ Kids In-Service	3	3	4	3	3	1
Participants	111	22	33	30	26	11
CDA Series Classes		25	34	4	2	22
Participants		253	240	9	4	200
TIPS		2	2	0	0	2
Participants			30	32	0	12
Total Sessions	146	133	112	58	77	102
Total Participants	826	1,056	723	303	400	649

# Grants

FY 2023

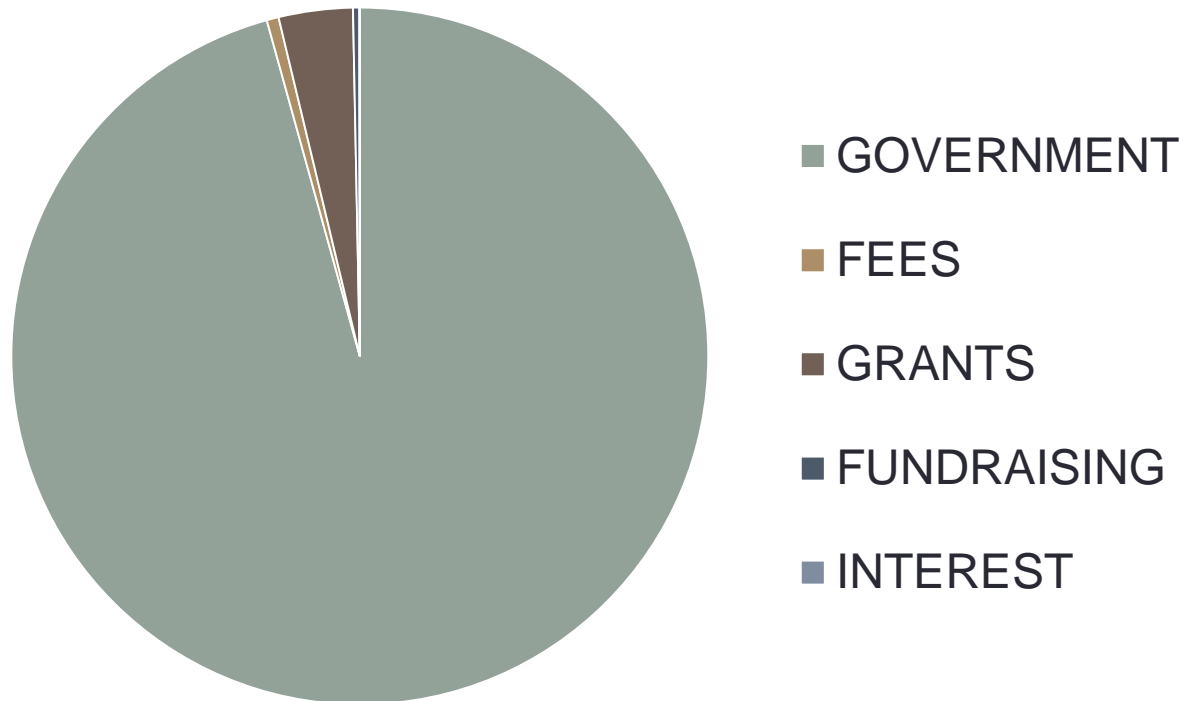
County of Mercer	\$68,490
Fortifying FCC Initiative	\$12,560
<b>Total From Grants</b>	<b>\$80,050</b>



# Agency Funding Sources

	<b>FY 2022</b>	<b>FY 2023</b>
Government	\$2,161,328	\$2,229,919
Interest	\$ 891	\$ 400
Fees	\$ 12,104	\$ 12,933
Grants	\$ 97,503	\$ 80,050
Fund-Raising/Donations	\$ 10,379	\$ 6,878
<b>Total</b>	<b>\$2,282,205</b>	<b>\$2,379,040</b>

# Agency Funding Sources





# The End

