

Mercer County Early Childhood Shared Services
Alliance

Membership Presentation

What is Shared Services?

“Shared Services is a framework or management structure that allows providers to pay attention to providing high quality teaching and learning (pedagogical leadership), while simultaneously making sure that business and administrative tasks are performed well (business leadership).”

--Source: Opportunities Exchange

<https://www.oppex.org/>



How Will The Mercer County EC Shared Services Alliance Benefit My Business?

The Alliance is unique and will focus on the specific needs of its members. We will work towards shared goals to strengthen your business. Some early focus areas of the Alliance are likely to be:

- **Establishing a Substitute Teacher Pool to help combat the staffing shortage.**
- **Helping to make benefits easily accessible & affordable to staff.**
- **Increasing family & community involvement.**



How Will We Accomplish Our Goals?

Alliance members will form subcommittees for each focus area. With support from the Coordinator, they will complete the necessary steps to achieve the goal. For example, in order to form the Substitute Teacher Pool, they may collaboratively meet with a staff recruiter, draft job postings, and establish a salary scale.



What Does Membership Involve?

- There are no start-up costs associated with membership.
- Free access to NJAEYC Shared Resources Platform is included.
- Completed application and brief virtual interview.
- Sharing a Financial Statement with Balance Sheet and P&L Statement **(as part of application process only & kept confidential)**.
- Monthly virtual meetings.
- Basic data reporting, such as how many hours/dollars per week were saved.

But most importantly...

- Being open to change.
- Being open to sharing ideas & information.
- Being willing to trust.
- Sharing a desire to work collaboratively towards the greater good.



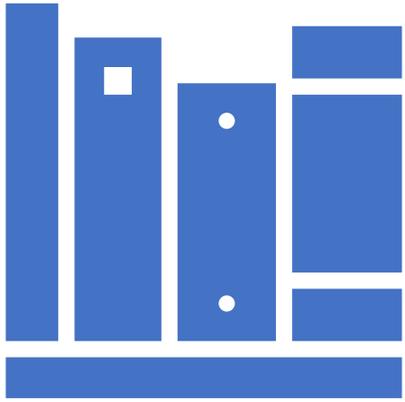
How to Apply for Membership



Complete and submit the application [here](#):

All applications must be received by Monday, May 8th.





Thank you for your interest!

For a short video of an example of Shared Services, click [here](#)



Questions??

- Contact Alison Chevrier, Shared Services Alliance Coordinator
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